

Alliance of Automotive Service Providers, Minnesota (AASP-MN)
Collision Advisory Committee Meeting
Meeting Recap
Tuesday, September 21, 2021
Roseville Central Park

Present: Lee Schlosser, Travis Doyle, Jake Moser, Michael Siegfried, Shannon Christian, Jeremy Schulz, Aaron Swanson, Jesse Jacobson, Mike Cox, Judell Anderson, Kevin Walli and Sam Richie

Welcome & Call to Order

The meeting was called to order by Lee Schlosser. Participants introduced themselves and the objective of the Collision Advisory Committee was reviewed.

Planning

- Potential topics for a fall BS Session event were discussed. It was determined to hold a late October/early November event to discuss the shop of the future (equipment, facilities, etc.). Jesse will follow up with additional information and tentative host site is Crystal Lake Automotive in Lakeville.
- Judell reviewed the results of a recent member survey about the conference. She reported that the roundtable discussions and industry-specific breakout sessions were the most important to members, followed by the keynote address and vendor displays/social hour. The most popular topic for breakout sessions was shop operations/efficiency. Members have indicated their preference for a full-day event with keynotes, roundtable discussions, concurrent breakout sessions and vendor displays/social hour and staff is planning accordingly.

Legislative Update

- Sam Richie of the Fryberger Law Firm provided an update on the leadership changes in the Minnesota Senate. Senator Paul Gazelka has been replaced as Majority Leader by Senator Jeremy Miller (R-Winona). Senator Gazelka recently launched his gubernatorial campaign and the Senate Republicans felt that they needed a Majority Leader who would be focused on the Senate Republican caucus rather than on a state-wide election campaign.

On the DFL side, Senator Melissa Franzen has replaced Senator Susan Kent as Minority Leader. Senator Kent recently announced that she would not be running for re-election in 2022 due to family commitments. The Fryberger Law Firm has also had the opportunity to work with Senator Franzen and finds her to be very approachable.

- Salvage title: Participants were updated on the Salvage Title reform initiative that has been proposed the last few years. While the proposal has gained some support at the Legislature, the parties who work with the Salvage Title provisions have not received an explanation of how the proposed changes would remedy the issues being raised about vehicle safety due to the Salvage Title Statute.

AASP-MN is closely monitoring the Salvage Title Task Force that has been established to examine the underlying statutes and will look for opportunities for the association to present testimony at the appropriate time.

- Other issues for AASP-MN follow-up include:
 - Schedule a meeting with the Commissioner and staff at the Department of Commerce in order to ensure smooth transition with changes in staffing at AASP-MN and Fryberger.
 - Schedule a meeting with Representative Zach Stephenson, Chair of the House Commerce Committee to brief him on AASP-MN issues and concerns.

- Schedule a meeting with Representative Cheryl Youakim to discuss salvage title and other issues.
- Review insurer claims practice statutes to determine where a specific timeline for insurer response to shop communications could be stipulated to minimize insurer delays of the repair process.
- In an effort to help AASP-MN members foster closer working relationships with legislators, Fryberger will prepare materials to help individual members reach out to their legislators with a message that outlines not just Alliance issues, but also its political posture at the Capitol.

Other Old/New Business

- Judell updated the committee on the search for a new Executive Director. She stated 12 individuals applied and the search committee has selected 6 candidates to interview. The first round of interviews will begin next week. Assessment testing will be conducted on top finalists, followed by second interview(s). It's anticipated that a recommendation for the new hire should be ready to present to the board late October/early November.
- Dan Sjolseth reported that a fundraising campaign to support MNCARS will soon kick off. The goal is to raise \$200,000 to support MNCARS activities over the next 3 years. He is on a fundraising committee with Tom Archambault and Dave Bock who will lead the effort. All committee members were encouraged to participate at the minimum \$2500/year level.
- General roundtable/catch-up: Supply chain disruptions and shortages are prevalent across the industry, along with rising prices for parts and other materials.

Upcoming Events

- The Race for Automotive Education, September 28 – 30 is sold out!

Schedule Next Meeting & Adjourn

The next meeting will be scheduled in conjunction with the Government & Regulatory Affairs Committee at a date to be determined.

There being no further business, the meeting was adjourned.